

Sam Dawson - Commercial Sales Director, BELFOR UK Ltd **Airmic Academy Day - 11**<sup>th</sup> **November** 



### **BELFOR GROUP**





## **RECOVERY & RESTORATION**



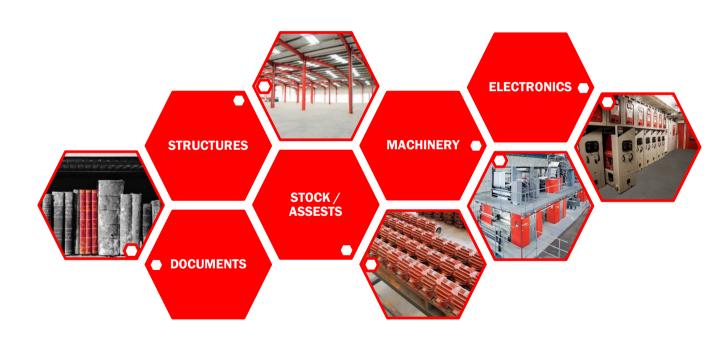








## **SPECIALIST RESTORATION**





## **EXPERIENCE & EXPERTISE**



#### **OUR PARTNERS**

#### **BESPOKE PROGRAMMES**

- National & Global Contracts / Framework Agreements
- Corporate Emergency Response Programme



#### **CORPORATE CUSTOMERS\***

Bombardier · Bosch · Celesio · DHL · DLA Piper · Glanbia · Goodyear · Hilton · Iron Mountain · Jaguar Land Rover · Leonardo · Prudential · Refresco Gerber · Rolls Royce · Swiss Re · UBS · Verizon · Willmott Dixon............

#### **INSURANCE MARKET PARTNERS\***

Allianz · Aon · Chubb · Crawford & Co · FM Global · Generali · HDI · Hiscox · Marsh · McLarens · Protector · QBE · RSA · Sedgwick · Travelers · TokioMarineKiln · WillisTowersWatson.......

\*Extract of our customer and partner list



### **CORE RESTORATION SERVICES**

- TECHNICAL DAMAGE ASSESSMENT
- IMMEDIATE MITIGATION MEASURES.
- PROJECT MANAGEMENT
- TESTING, SAMPLING & ANALYSIS
- STRUCTURAL DECONTAMINATION
- DRYING & DEHUMIDIFICATION

- DOCUMENT RESTORATION
- FLECTRONICS RESTORATION
- MACHINERY RESTORATION
- MACHINERY REFURBISHMENT
- ODOUR CONTROL
- MOULD REMEDIATION

























#### **ESCAPE OF WATER DAMAGE**

#### SOURCES

- Mains systems
- Storage tanks
- Fire suppressant system
- AC Systems
- Waste Water
- Green spaces (e.g. living walls, roof gardens)
- Rain water ingress



## **ESCAPE OF WATER DAMAGE**

#### **CAUSES**

- Poor workmanship
- Manufacturing defects
- Maintenance Issues (blockages, corrosion, wear & tear)
- Water Pressure / Water hammer
- Freeze/Thaw
- Vacant properties
- Impact/Accidental Damage
- Building Design



## **COMMERCIAL LOSSES - ISSUES**





## **COMMERCIAL LOSSES - ISSUES**

- High volumes released
  - Water under pressure
- Construction methods
  - Modular construction
  - Reinforced concrete
  - Suspended ceilings
  - Trunking / Data cabling
  - Dry Risers
- Visible & Non visible water damage
- Sealed Environments mechanical airflow / ventilation
- Mould Growth: Air Quality sick building syndrome



## **IMMEDIATE MITIGATION ACTIONS**

- Know how to turn off the water!
  - Know where your stopcocks are, and test them so you know they're working if you need to turn them off if there's a leak
- Shut down and isolate electrical systems and assets
- Remove as much water as possible, as quickly as possible
- Remove items beyond economic repair
- Isolate/segregate/remove unaffected areas and assets
- Ventilate/heat affected areas
- Initiate drying/dehumidification
- Freeze water damaged documents



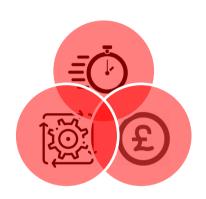
#### **RESTORATION & RECOVERY**

#### **PRINCIPLES**

- OUICKER than re-instament
- MORE cost-effective solution
- LESS disruption

#### PRIMARY OBJECTIVES

- <u>ASSESSMENT</u> Provide professional assessment and analysis of the damage (type/extent) with recommendations for recovery options
- MITIGATION Mitigate initial damage, prevent secondary damage
- <u>RECOVERY</u> Delivery of solutions to minimise damage and return to 'normal'

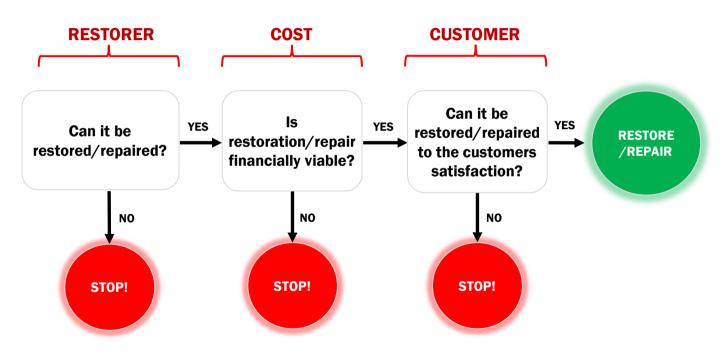


"Restoration has a 48hr window of opportunity"

"It is the duty of the insured to take reasonable steps to minimise the loss or damage to the insured property."



## WHEN TO RESTORE / REPAIR?





## **LOSS HANDLING APPROACH**



\*

INCIDENTI

\*

\*

#### **INITIAL PHASE**

#### IMMEDIATE MITIGATION & ASSESSMENT

 HEALTH & SAFETY MANAGEMENT

 TECHNICAL DAMAGE ASSESSMENT & ANALYSIS

- ENVIRONMENTAL CONTROL & STABILISAITON
- TRIAGE & SALVAGE
- GROSS CLEANING
- INITIATE RECOVERY ACTIONS

#### **SECOND PHASE**

#### **CORE RESTORATION & RECOVERY**

#### **STRUCTURES**

- SPECIALIST DECONTAMINATION
- DRYING & DEHUMIDIFICATION
- ODOUR CONTROL
- LEAK DETECTION
- ASBESTOS REMEDIATION
- MOULD REMEDIATION
- ENVIRONMENTAL REMEDIATION
- BUILDING REPAIRS
- BUILDING REFURBISHMENT

#### **EQUIPMENT & ASSETS**

ELECTRONICS • CONTROL SYSTEMS • IT / TELECOMMS / AUDIO & VISUAL EQUIPMENT • PLANT • MACHINERY • TOOLING • DOCUMENTS • STOCK

- SPECIALIST DECONTAMINATION
- DRYING & DEHUMIDIFICATION
- REFURBISHMENT & REPAIR
- RE-ASEMBLY & TESTING

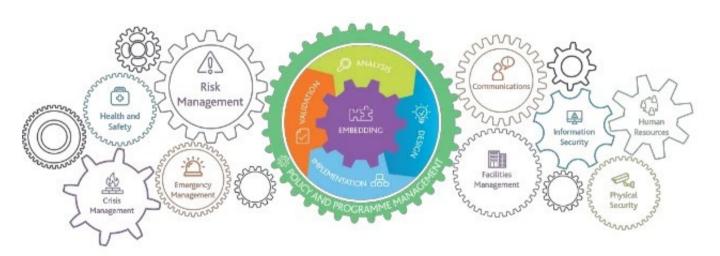
#### **SPECIALIST & SUPPORT SERVICES**

- SPECIALIST & HAZARDOUS WASTE DISPOSAL
- HIGH LEVEL & CONFINED SPACE ACCESS
- DEMOLITION
- SPECIALIST REMOVALS





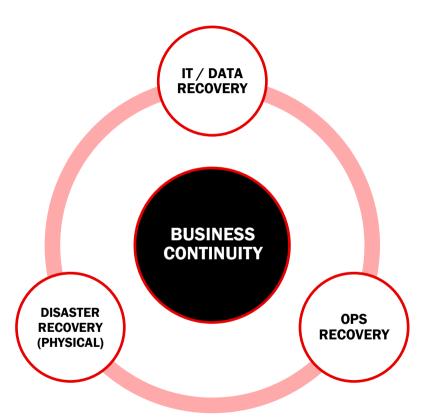
## **BUSINESS CONTINUITY**



\*BCI Good Practice Guidelines 2018



## **BC - SOLUTIONS**





## **CASE STUDY**

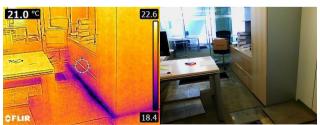
**LOCATION: St Marys Axe (Gherkin), London** 

**INCIDENT:** Escape of Water



- 2" mains supply pipe burst to 23<sup>rd</sup> floor (joint failure)
- Caused major water damage to floors 22 & 21
- Priority Response customer 3hr site response
- Suspended ceilings & voids, stilted floors, concrete floors, partition walls & voids, fixtures, flooring, services and contents affected
- Immediate Mitigation & Technical Moisture
   Survey completed to identify damaged areas
- Specialist target drying systems installed to remove moisture and return to pre-incident conditions
- Air testing with certification upon completion







## **KEYS TO 'RECOVERY' SUCCESS**







### PREVENTION RECOMMENDATIONS

- Regular maintenance
- Check for any visible signs of leaks, like damp patches or brown marks on ceilings
- Lag pipes which are vulnerable to freezing
- Keep heating on a low temperature to prevent freezing
- Monitoring devices 'connected world'



### RESILIENCE RECOMMENDATIONS

#### **ESTABLISH POLICY & PARTNER PROGRAMMES**

- Engage stakeholders
  - Insurance carriers / Loss Adjusters / Restoration Co's / Suppliers
- Identify & address risks & requirements
- Develop, tailor & embed plans
- Implement solutions & service providers (SLA's)
- Meet, familiarise, define protocol & communicate
- .....TEST, TEST, TEST

#### .....WHEN IT 'HITS THE FAN'

- Quickly establish a 'Recovery Team' structure & communications
- Listen to advice
- Identify and communicate priorities
- Efficient decision making
- Transparent & collaborative approach









# Thank you for your attention



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