

INTRODUCTIONS





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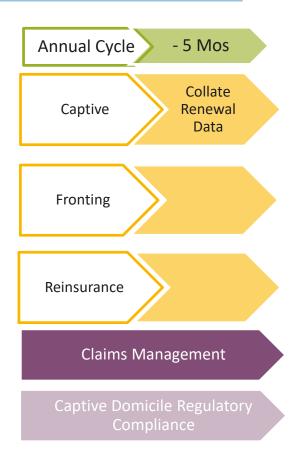
THE ANNUAL CYCLE





COLLATION OF RENEWAL DATA

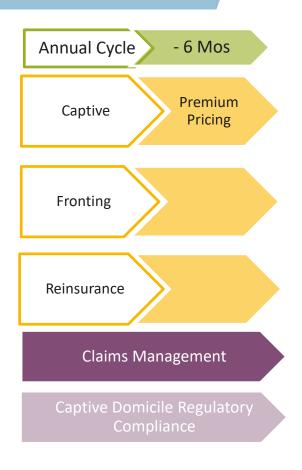




- Property replacement values
- Surveys & valuation exercises
- Insured Declarations
- Financial data:
 - > net sales
 - gross profit
 - number of employees by Insured
- Reporting and Calculation requirements

PREMIUM PRICING

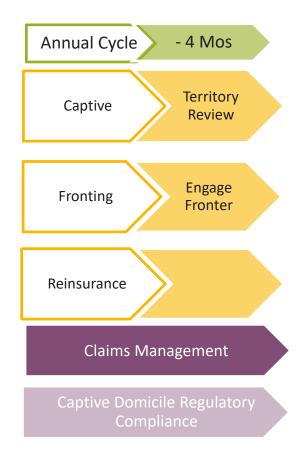




- Policy coverage to be determined
- OECD transfer-pricing rules (BEPS Initiative)

GLOBAL REVIEW

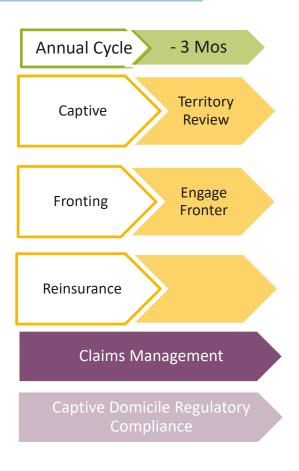




- Direct write versus Reinsurance:
 - Settlement of premium tax
 - Manuscript policy form
- Fronting requirements
- Financial Interest Clause
- Cost benefit analysis
- Use of Master Policy

ENGAGE FRONTER

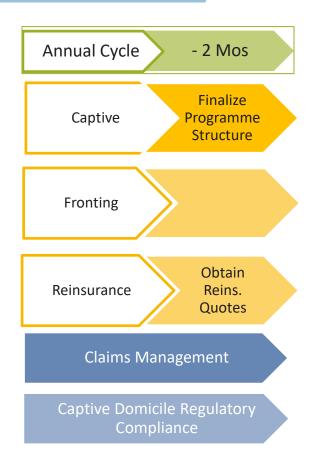




- Territorial scope
- Collateral requirements
- Reinsurance Agreements & Legal documentation
- Information requirements
- Maximise Reinsurance cession to captive

FINALISE PROGRAMME STRUCTURE

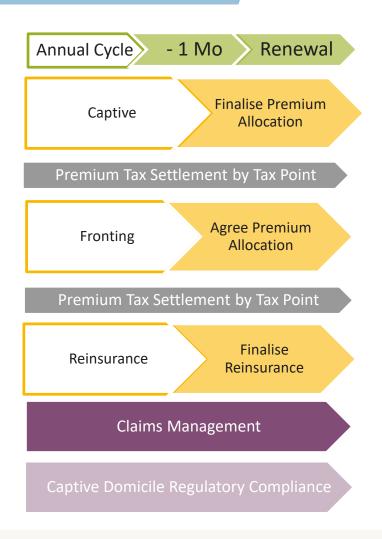




- Reinsurance requirements
 - Obtain quotes
 - Consider T&C
 - Proposal forms
- Review fronting requirements

PREMIUM ALLOCATION

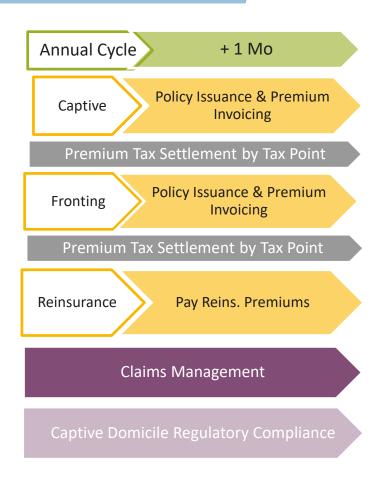




- Compulsory local retentions & Cessions
- FOS/Non Admitted/DIC-DIL
- Terrorism or other pools
- Insured and Insurer Premium tax calculations
- Rate of Exchange

PREMIUM INVOICING & POLICY ISSUANCE

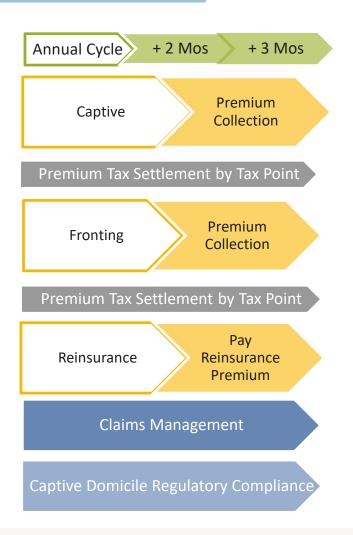




- Certificate issuance
- Payment Terms
- Premium Tax Settlement Tax Point at Renewal

PREMIUM AND POLICY TRACKING

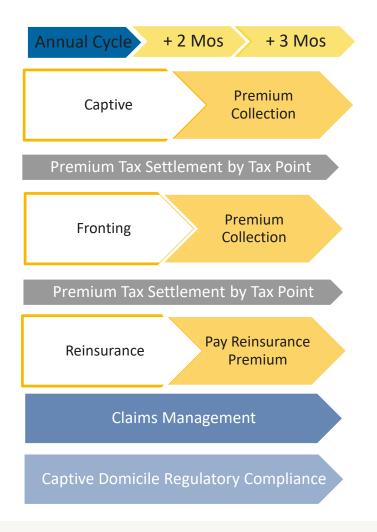




- Premium Payment Warranties
- Rate of exchange & currency restrictions

CASH COLLECTION/CASHFLOW



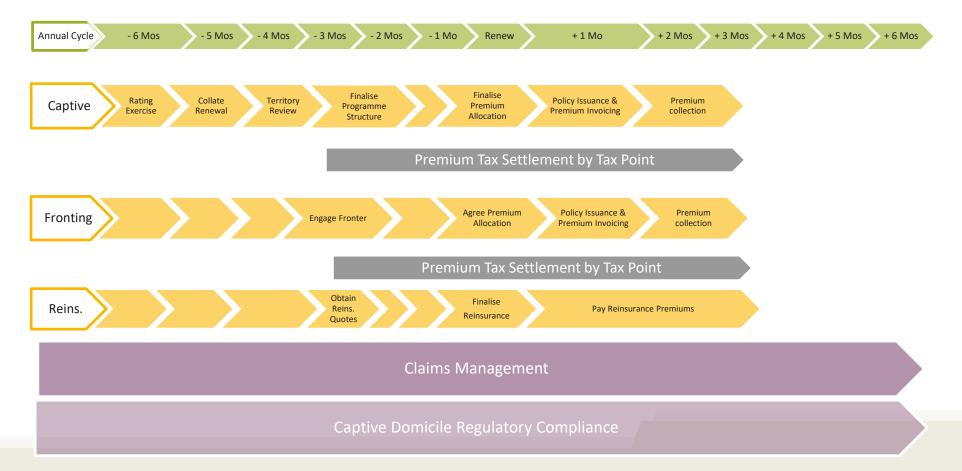


- Collection of assumed RI
- Collection of direct write premiums
- Settlement of premium taxes
- US FET implications
- Pay outgoing Reinsurance premiums

CLAIMS MANAGEMENT



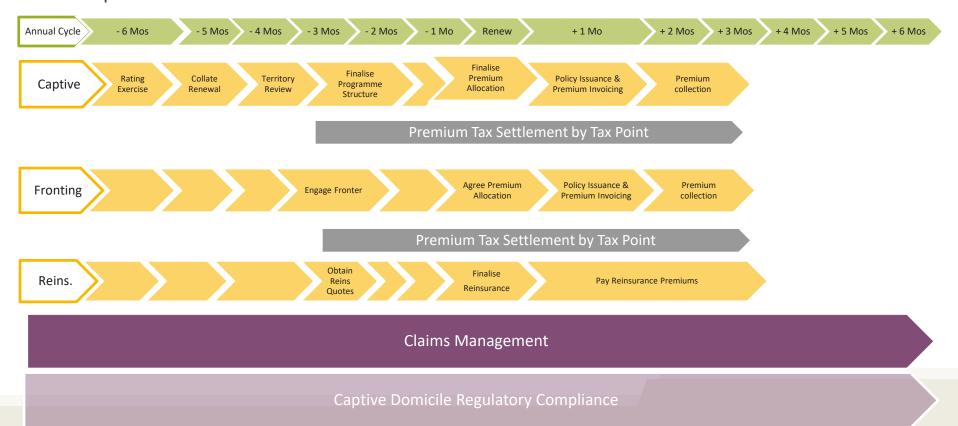
- Cut through clauses
- VAT or income tax implications DIC/DIL or non-admitted claims settlement



OTHER CONSIDERATIONS



- Regulatory requirements in domicile
 - Capital requirements
 - Changes in business plan
- VAT compliance



THANK YOU

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